

First Savings Mortgage

8444 Westpark Dr., 4th Floor, McLean, VA 22102 703-980-1231 | www.BlackburnMortgage.com

Why do homebuyers and real estate professionals choose to work with you and First Savings Mortgage?

Our ability to close on a home purchase in as little as eight days sets us apart from other lenders in a fast-paced and competitive real estate market. We make it possible because all team members work within a few feet of each other. Processing, underwriting and closing are all done in our office. With all decisions made locally, I can offer an immediate approval letter that helps our clients increase their bargaining power and gives the sellers confidence that the settlement date will be met.

What makes your client experience unique?

I have lived in Arlington for over 30 years and know the real estate market well, from condos and townhomes to tear-downs and high-end homes in different neighborhoods. Each client's financial goal is different and so is the property they are buying. My experience in mortgage lending and the Arlington market allows me to provide the best possible mortgage loan from the various investors we work with.

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What makes you different?

A 10 percent down payment on a \$1.4 million sales price, with no mortgage insurance required, is our most popular mortgage financing option in the Arlington market. We provide a number of niche products that can be applied creatively to individual needs, such as Construction-to-Permanent financing, and Renovation and Bridge loans. We offer competitive rates and terms on all mortgages, including jumbo loan offerings of up to \$4 million with 20 percent down payment. By specializing only in residential lending, our sole focus is your loan.



First Savings Mortgage NMLS ID #38694 (www.nmlsconsumeraccess.org) Jeff Blackburn NMLS ID #453697